



TEACHING AT THE CORE

®



®

MEMORANDUM OF UNDERSTANDING FOR SERVICES

This agreement made and entered this 2nd day of August, 2021 between **Be GLAD™ LLC**, hereinafter referred to as the “*Contractor*”, and **Los Angeles Leadership Academy**, hereinafter referred to as the “*District*”.

WITNESSETH:

1. The *Contractor* agrees to render the following services listed below on the times and dates herein stated in accordance with the directions stipulated by the *District* or a person delegated by them.

a) Hybrid Be GLAD Training in the Project G.L.A.D.® (Guided Language Acquisition Design) Model and strategies conducted by a Certified G.L.A.D.® Key Trainer. This service will consist of *Live Hybrid Training sessions taught via webinars* by the trainer in the G.L.A.D.® strategies and techniques. Hybrid Training to include use of video clips of a class demonstrations with a Be GLAD trainer modeling strategies with students to show consequential building of strategies with the gradual release of responsibility. The trainings are to occur during school hours, hours to be adjusted based on district needs, minimum of 20 hours total needed. The agenda topics covered include:

- Curriculum integration training with year mapping & unit planning using language standards
- Gradual release of responsibility with metacognition for Language Acquisition
- Strategies for Focus/Motivation, Input, Guided Oral Practice, Reading/Writing
- Strategies for instruction of Language Learners
- Cultural Sensitivity & Respect
- Peer to peer teaching strategies for students with collaborative learning
- Direct teaching instruction and small guided research group strategies

Dates/times for this service To Be Determined and agreed upon by both parties.

b) Follow up Support Training in the Project G.L.A.D. (Guided Language Acquisition Design) model and strategies for one day. This service consists of one day of Follow-Up conducted by a Certified GLAD Trainer for participants who *have* completed the full 6 day Be GLAD Core training. Follow-up is designed and customized for each day such as to refine strategies, observation or demonstration of strategies, and/or implementation with school adoptions. The training is to occur during school hours, typically 8 AM to 3PM. The training sites will be at a school site within the *District*. *No dates* have been set at this time. *No dates have been set at this time.*

c) Uplevel Support Materials to increase implementation in the Project G.L.A.D. model and strategies. Integrated CCSS, NGSS, SS units with comprehensive lesson plans to support academic language of content areas as well as ELD development. *No orders have been placed at this time.*

2. The *District* agrees to compensate the *Contractor* for services rendered as follows:
- a) Hybrid Be GLAD Training in the amount of \$1,600/person for the *English Hybrid* training, and \$1,800/person for the *Hybrid Spanish Training*. The total compensation for all 22 participants will be \$39,400.00. Any additional participants will be charged at a rate of the participant per cost for attending any portion of the training. *10% discount provided for group registration of 18 or more staff, for a discounted rate of \$1,440/participant (English Hybrid) and \$1,620/participant (Spanish Hybrid)*
 - b) Such amount(s) to be paid within thirty, (30), calendar days after services of the first day of services are rendered and the receipt of the invoice. A ten percent, (10%), late charge will apply for any payments received after the payment due date.

- **Grand total for all Be GLAD services listed on this MOU to be \$35,460.00**

- b) Follow-up Sessions are to be compensated at a rate of \$1,500 per day for one Certified G.L.A.D.[®] trainer. Such amount(s) to be paid within thirty, (30), calendar days after services are rendered and the receipt of the invoice. *No dates have been set at this time.*

- c) Uplevel Support Discount 10% for any books, use promo code: GLADup; Buy 3 K-5 collections; get one K-5 collection complimentary (*over \$24,000 value*); complimentary Uplevel PD with every order, free shipping. *No orders have been placed at this time.*

3. It is agreed that the *Contractor*, Be GLAD[™] LLC, is acting as an independent contractor and not as an agent or employee of **Los Angeles Leadership Academy**.
4. All registrations become non-refundable and non-transferable once a participant completes their registration for access to the Online Training. This Contract may be cancelled by either party through written notification at least thirty, (30), calendar days prior to the first date of service. *Contractor* reserves the right to reschedule training's at their discretion when impacted by concerns as a result of extreme weather/safety circumstances.



Arina Goldting
CEO/Superintendent
Los Angeles Leadership Academy
2670 N. Griffin Ave.
Los Angeles CA 90031
Phone: 213-381-8484

Noshaba Afzal, M.Ed., P.P.S
Director of Trainings
Be GLAD LLC[®]
3141 Stevens Creek Blvd., Suite #353
San Jose, CA 95117
Phone: (844) 438-4523 ext. 701
Fax: (408) 457-7556

District initials _____ Contractor NA

Page 2 of 2