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Commercial Insurance Proposal For

LOS ANGELES LEADERSHIP ACADEMY

2670 Griffin Ave
Los Angeles, CA 90031

Presented By:
Brandon Cole

**Arthur J Gallagher & Co
Insurance Brokers of CA, Inc.**

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June 22, 2021



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Account Management Team

Arthur J Gallagher (AJG) is proud of its team of insurance professionals. We provide a full range of services and products to meet our clients' needs and equip our office with the latest technology, allowing us to service your needs quickly and efficiently. When you entrust your insurance to us, you receive the collective talents of an assigned team selected from our professional staff. We match your Nonprofit's service needs with the expertise of our team members. A short biography of the team we have selected for you is included below.

Melissa Cerny, CISR, Area President

Melissa Cerny is Area President for Gallagher Chapman. In this role, Melissa oversees client management, strategic management and operations for all services offered through Gallagher Chapman. Responsible for the program direction for all property and casualty clients, Melissa focuses on the continual improvement in the delivery of Gallagher Chapman services and new program development. Melissa has over thirteen years of experience in the insurance industry which includes expertise in agency operations, property and casualty and employee benefits. Her historical roles span all functional areas including management, marketing, sales, operations, human resources and customer service.

Brandon Cole, CPCU, CRM, ARM, CIC, RPLU, Vice President

Brandon started his insurance career in Underwriting after graduating from Arizona State University. He has over 10 years of experience working in the insurance industry with a background in Underwriting and Policy Development. His current key responsibilities with Arthur J. Gallagher are leading the Charter First and Scholastic First Insurance Programs as the National Program Manager. In addition, he is a Client Advocate and an expert at Program Development and Design. He has distinguished himself by obtaining various insurance designations as follows: Chartered Property Casualty Underwriter (CPCU); Certified Risk Manager (CRM); Certified Insurance Counsellor (CIC); Associate in Risk Management (ARM) and Registered Professional Liability Underwriter (RPLU). He has also been named by the Risk & Insurance Magazine a "Power Broker" in both 2014 and 2015. He has also been an Instructor for the Certified Insurance Service Representative Designation Program. Brandon lives in Southern California with his wife and three kids.

Maria Castellon, Senior Client Service Manager

Maria joined Gallagher Chapman in February 2012 as a Client Service Associate in Property & Casualty Insurance, bringing with her seven years of prior experience and knowledge in Property & Casualty Insurance. She has since been promoted to a Client Service Manager role where she focuses on servicing both Private and Charter Schools. Maria is a licensed Property & Casualty Insurance broker and is currently pursuing her Certified Insurance Counselor (CIC) Designation.



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Contact Information

Melissa Cerny		Brandon Cole	
Area President		Area Vice President	
Direct	818-539-8629	Direct	949-349-9871
Fax	818-539-8729	Mobile	720-951-5302
Email	Melissa_Cerny@AJG.com	Email	Brandon_Cole@AJG.com

Maria Castellon	
Senior Client Service Manager	
Direct	818-539-8622
Fax	818-539-8722
Email	Maria_Castellon@AJG.com

Payments

Payable to: Arthur J Gallagher & Co Insurance Brokers of California Inc.
 Address: P. O. Box 742886, Los Angeles, CA 90074-2886
 Main Phone: 818-539-2300

Certificate Requests

Please submit a completed Certificate Request form to our office. Forms are available online on the Client Portal page of our website: www.chapmanins.com



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Reporting Claims

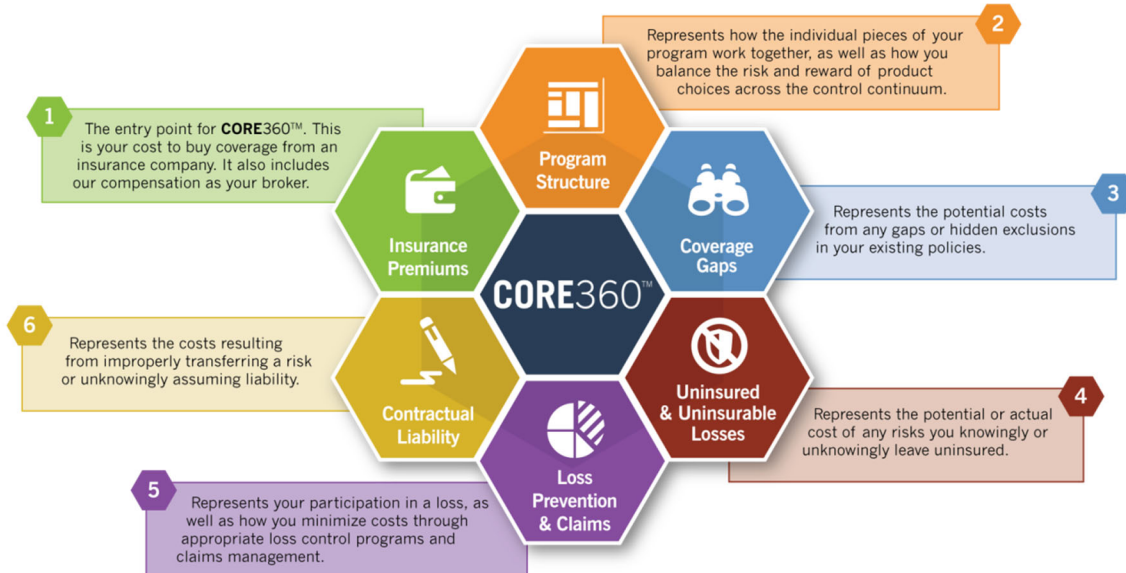
Line of Business	Carrier	How to Report Claims
Package (Property & Auto), General Liability, Educators Legal Liability	Philadelphia Indemnity Insurance Company	Phone: 877-438-7459 Fax: 866-847-4046 Email: custserv@phly.com
Cyber Liability	Underwriters at Lloyd's of London / CFC	Free 24-hour hotline number: 1 844-677-4155 Email: cyberclaims@cfcunderwriting.com
Commercial Crime	Underwriters at Lloyd's, London (100% Syndicate 3624)	Mail: Hiscox, Inc Attn: Crime & Fidelity Claims Dept. 520 Madison Avenue, 32nd Floor New York, NY 10022 Email: d&oclaims@hiscox.com Fax: 212-922-9653
Security Risk Management	Houston Casualty Company	Phone: 800-927-6306
Workers Compensation	Republic Indemnity Company of America	Online: www.republicindemnity.com Phone: 888-336-7569 Email: reclaims@ri-net.com

Please report all claims to the carriers immediately. If you would like our office to assist you with reporting claims, please note the important contact information:

Property, Automobile and General Liability Claims	All Other Claims
Email: GGB.WesternRegion.Claims@ajg.com	Email: Tina_Bodzsar@AJG.com
Phone: 866-971-9462	Phone: 818-539-1243
Fax: 866-971-9464	Fax: 818-539-1543
Mail: 45 River Park Place West, Suite 408 Fresno, CA 93720	Mail: 505 N. Brand Blvd Glendale, CA 91203

Each and every policy contains specific instructions on how, when and where to report claims to the insurer. *Please note that nothing in this notice amends any notice provisions contained in any of your insurance policies. In the event you do need assistance with reporting a claim, please feel free to immediately contact the service team at the telephone numbers above.*

Our goal is to provide every client with an exceptional insurance and risk management program delivered by a world-class organization. We're committed to partnering with our clients to ensure we consistently deliver the highest-quality service possible by taking into account your business' unique exposures and risk tolerance.



As a result, your service team delivers actionable advice as well as world-class service and support to help you develop a program that minimizes your total cost of risk, thereby improving your profitability.

We're excited to demonstrate how we're putting CORE360™ to work for you!



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Changes and Developments

It is important that we be advised of any changes in your operations that may have a bearing on the validity and/or adequacy of your insurance. The types of changes that concern us include, but are not limited to, those listed below:

1. Changes in any operation such as expansion to other states or countries, new products.
2. Mergers and/or acquisition of new companies.
3. Any newly assumed contractual liabilities, granting of indemnities, or hold harmless agreements.
4. Circumstances that may require increased liability insurance limits.
5. Any changes in fire or theft protection, such as the alterations, disconnection, or installation of or disconnection of sprinkler systems, special extinguishing systems, burglar or fire alarms, guard service.
6. Changes to scheduled equipment such as contractors' equipment, electronic data processing, new production or manufacturing equipment.
7. Changes to property of yours that is in transit, unless we have previously arranged for the insurance.
8. Any changes in existing premises including vacancy, whether temporary or permanent, alterations, demolition, etc. Also, any new premises purchased, constructed, or occupied.

Exposure Changes

Exposure	Expiring Policy	Proposed Policy	% Increase / Decrease
Building	\$16,000,000	\$16,536,382	+3%
Contents	\$500,000	\$500,000	0%
Business Income	\$3,500,000	\$3,500,000	0%
Number of Students	735	770	+5%
Number of Faculty	?	87	-
# of Vehicles	3	3	0%
Annual Payroll	\$5,943,419	\$5,943,419	0%
Experience Modification	168%	139%	-29%

Major Changes to Expiring Program

Line of Business	Changes
Package (Property/Auto)	<ul style="list-style-type: none"> Increased value to Building #2 from \$11,000,000 to \$11,536,382 per Marshall Swift Valuation
Educators Legal Liability	<ul style="list-style-type: none"> None
Umbrella Liability	<ul style="list-style-type: none"> None
Cyber Liability	<ul style="list-style-type: none"> Refer to Cyber Changes Below
Crime	<ul style="list-style-type: none"> Quoted Crime coverage with Scholastic First Program
Workers Compensation	<ul style="list-style-type: none"> None
Security Risk Management	<ul style="list-style-type: none"> New Coverage

Cyber - Changes to Expiring Program with Chubb / Options

- Increased premium
- Increased retention from \$5,000 to \$10,000
- Removal of Optional Extended Reporting Period (Item 7) Amended
- Waiting period for Business Interruption from 8hrs to 18hrs
- Waiting period for Contingent Business Interruption from 8hrs to 24hrs
- Addition of below exclusion:
 - PF-48161 Specified Incident Exclusion – For Government Shutdown
 - FILL: the application or enforcement of any law, rule, regulation, ordinance, code, governmental directive, standard, or legal or administrative restriction of any kind mandating the shutdown of: a. an Insured's Computer System; b. a Shared Computer System; c. any Internet infrastructure or telecommunications infrastructure, which is owned, operated, or controlled by a third party with whom an Insured does not have a direct written contract; or d. any Internet access or telecommunications service of any Domain Name System ("DNS") Top-Level Domain, DNS Root Zone, Tier 1 Internet Service Provider in the provider's capacity as such, or Tier 1 Telecommunications Provider in the provider's capacity as such. However, this exclusion shall not apply a Claim or Incident resulting from a Cyber Incident otherwise covered under this Policy.

Carrier	Limit	Retention	Annual Premium
Chubb/Ace American (incumbent)	\$1,000,000	\$10,000	\$6,754.00
Beazley/Underwriters at Lloyds, London	\$1,000,000	\$10,000	\$6,897.10
Beazley/Underwriters at Lloyds, London	\$1,000,000	\$5,000	\$7,351.40

Cyber Coverage Comparison

Chubb	Beazley/Lloyds
Limits: \$1M/ \$1M – Each Incident/ Aggregate	Limits: \$1M/ \$1M – Each Incident/ Aggregate
Retention: \$10K	Retention: \$5K & \$10K Options Provided
No Cyber Crime	\$250K Cyber Crime
\$150K Contingent BI Expense sub-limit	\$100K Contingent BI Expense sub-limit
Waiting Period 18hr for BI, 24hr for Contingent BI	Waiting period: 8 Hours
No coverage	Bricking: \$100K
No coverage	Contingent Bodily Injury: \$250K
No coverage	Cryptojacking: \$100K
No coverage	Reputational Harm: Full Limits
No coverage	\$100K Invoice Manipulation
Solarwinds Exclusion	No Solarwinds Exclusion



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Premium Summary / Comparison

Line of Business	Philadelphia Indemnity Insurance Co Expiring Premium	Philadelphia Indemnity Ins Co Renewal Premium
Commercial Package	\$62,364.00	\$64,563.00
o Fee and Surcharge	\$5.28	\$5.28
Umbrella Liability	\$8,279.00	\$9,591.00
Educators Legal Liability	\$49,368.00	\$54,448.00
Sub-Total	\$120,016.28	\$128,607.28
Line of Business	Chubb / ACE American Insurance (\$10K Retention) Expiring Premium	Underwriters at Lloyd's, London/Beazley (\$5K Retention) Renewal Premium
Cyber Liability	\$3,115.00	\$7,120.00
o Surplus Lines Tax/Fee	-	\$231.40
Sub-Total	\$3,115.00	\$7,351.40
Line of Business	Philadelphia Indemnity Insurance Co Expiring Premium	Underwriters at Lloyd's of London (100% Syndicate 3624) Renewal Premium
Commercial Crime	\$4,179.00	\$909.00
o Surplus Lines Tax/Fee	-	\$29.54
o RPG Fee	-	\$100.00
Sub-Total	\$4,179.00	\$1,038.54
Line of Business	Republic Indemnity Company of America Expiring Premium	Republic Indemnity Company of America Renewal Premium
Workers Compensation	\$68,843.00	\$60,012.00
State Mandated Taxes and Fees	\$2,356.00	\$2,376.00
Sub-Total	\$71,199.00	\$62,388.00
Broker's Administration Fee	Waived	Waived
Total Annual Premium:	\$198,509.28	\$199,385.22

NEW COVERAGES:

Line of Business		Houston Casualty Company New Premium
Security Risk Management	-	\$2,214.00
o Surplus Lines Tax/Fee	-	\$71.96
o RPG Fee	-	\$100.00
Sub-Total	-	\$2,385.96
Total Annual Premium including new coverage:	-	\$201,771.18

Important Items to Note:

- Crime - \$500 Minimum Earned Premium; \$100 RPG Fee fully earned at inception
- Pollution Liability - \$500 Minimum Earned Premium; \$100 RPG Fee fully earned at inception
- Security Risk Management - \$1,265 Minimum Earned Premium; \$100 RPG Fee fully earned at Inception
- Fiduciary Liability - \$550 Minimum Premium Earned; \$75 Broker Fee fully earned at inception

Binding Requirements

In order to bind coverage the following items must be received by 07/28/2021:

1. Signed Client Authorization to Bind
2. Premium payable to Arthur J Gallagher
3. **Package/Educators Legal Liability**
 - **Signed & Dated Philadelphia Educators Professional Select Application**– please login to our application portal, INDIO, to complete & sign application.
 - Confirm MVR Program in place for new hire and annually review
 - Risk Management contact name, phone number and e-mail address
 - Confirm compliant with PCI Security Standards
4. **Cyber (Lloyds)**
 - CA D1 Affidavit (acknowledging placement with non-admitted carrier)
 - Signed & Dated Beazley Ransomware Supplemental – please login to our application portal, INDIO, and sign application.
5. **Crime**
 - CA D1 Affidavit (acknowledging placement with non-admitted carrier)
 - Due to banks accounts are reconciled by someone authorized to deposit or withdraw, please advise what controls are in place to avoid employee theft losses
6. **Security Risk Management** (if purchasing coverage)
 - Complete & sign Security Risk Management Application attached to e-mail
 - CA D1 Affidavit (acknowledging placement with non-admitted carrier)

Link to Application Portal, INDIO: <https://gallagher.useindio.com/signin/1953950>

This quotation is valid until 07/31/2021 after which time the carrier reserves the right to re-quote based upon the current rates and available coverage terms. Gallagher is responsible for the placement of the following lines of coverage: Commercial Package, Commercial Crime, Commercial Umbrella, Educators Legal Liability, Fiduciary Liability, Pollution Liability, Cyber Liability, Security Risk Management and Workers Compensation. It is understood that any other type of exposure/coverage is either self-insured or placed by another brokerage firm other than Gallagher. If you need help in placing other lines of coverage or covering other types of exposures, please contact your Gallagher representative.



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Client Authorization to Bind

Named Insured: Los Angeles leadership Academy

Accept	Reject	Option
<input type="checkbox"/>	<input type="checkbox"/>	Package – Philadelphia Indemnity Insurance Company - \$64,568.28
<input type="checkbox"/>	<input type="checkbox"/>	Educators Legal Liability – Philadelphia Indemnity Insurance Company - \$54,448.00
<input type="checkbox"/>	<input type="checkbox"/>	Umbrella – Philadelphia Indemnity Insurance Company - \$9,591.00
<input type="checkbox"/>	<input type="checkbox"/>	Cyber Liability
<input type="checkbox"/>	<input type="checkbox"/>	Option 1: Retention \$10K - Chubb/Ace American Insurance Co - \$6,754.00
<input type="checkbox"/>	<input type="checkbox"/>	Option 2: Beazley/Underwriters at Lloyds of London
		<input type="checkbox"/> \$10K Retention - \$6,897.10
		<input type="checkbox"/> \$5K Retention - 7,351.40
<input type="checkbox"/>	<input type="checkbox"/>	Crime - Underwriters at Lloyd's of London (100% Syndicate 3624) - \$1,038.54 (Premium \$909.00 + RPG Fee \$100 + SL Tax/Fees \$29.54)
<input type="checkbox"/>	<input type="checkbox"/>	Workers Compensation - Republic Indemnity Co of America - \$62,388.00
<i>New Coverages</i>		
<input type="checkbox"/>	<input type="checkbox"/>	Fiduciary Liability – Tokio Marine Specialty Insurance Company - \$642.88 (Premium \$550 + SFI Broker Fee \$75 + SL Tax/Fees \$17.88)
<input type="checkbox"/>	<input type="checkbox"/>	Pollution Liability - Lloyd's Syndicates 623/2623 - \$895.03 (Premium \$770 + RPG Fee \$100 + SL Tax/Fees \$25.03)
<input type="checkbox"/>	<input type="checkbox"/>	Security Risk Management - Houston Casualty Company - \$2,385.96 (Premium \$2,214 + RPG Fee \$100 + SL Tax/Fees \$71.96)
<input type="checkbox"/>	<input type="checkbox"/>	Coverage Considerations - Please indicate if you would like us to provide quotes or additional information on any of the coverages mentioned in the Coverage Considerations section of our proposal

Please indicate which coverages you would like bound by marking the "Accept" box(es) above.

The above coverage may not necessarily represent the entirety of available insurance products. If you are interested in pursuing additional coverages other than those addressed in the coverage considerations included in this proposal, please list below:



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Client Authorization to Bind (Continued)

Named Insured: Los Angeles Leadership Academy

Exposures & Values: We confirm the payroll, values, schedules, and other data contained in the proposal, and submitted to the underwriters, are compiled from our records and we acknowledge it is our responsibility to see that they are maintained accurately. If no updates were provided to Gallagher, the values, exposures and operations used were based on the expiring policies.

We agree that your liability to us arising from your negligent acts or omissions, whether related to the insurance or surety placed pursuant to these binding instructions or not, shall not exceed \$20 million, in the aggregate. Further, without limiting the foregoing, we agree that in the event you breach your obligations, you shall only be liable for actual damages we incur and that you shall not be liable for any indirect, consequential or punitive damages.

Gallagher has established security controls to protect Client confidential information from unauthorized use or disclosure. For additional information, please review Gallagher's Privacy Policy located at <https://www.ajg.com/privacy-policy/>.

I have read, understand and agree that the above-information is correct and has been disclosed to us prior to authorizing Gallagher to bind coverage and/or provide services to us.

Signature

Date

Title

Payment Options

Line of Business	Billing Type	Down Payment Amount	Check Payable to	# of Installments	Installment Amount
Package <input checked="" type="checkbox"/> Annual Premium <input type="checkbox"/> Monthly Installments	Direct Bill	25%	Carrier	9	TBD
Educators Legal Liability <input checked="" type="checkbox"/> Annual Premium <input type="checkbox"/> Monthly Installments	Direct Bill	25%	Carrier	9	TBD
Umbrella <input checked="" type="checkbox"/> Annual Premium <input type="checkbox"/> Monthly Installments	Direct Bill	25%	Carrier	9	TBD
Cyber Liability <input checked="" type="checkbox"/> Annual Premium <input type="checkbox"/> Monthly Installments	Agency Bill	Pay In Full	Arthur J. Gallagher	N/A	N/A
Commercial Crime <input checked="" type="checkbox"/> Annual Premium <input type="checkbox"/> Monthly Installments	Agency Bill	Pay In Full	Arthur J. Gallagher	N/A	N/A
Workers Compensation <input checked="" type="checkbox"/> Annual Premium <input type="checkbox"/> Monthly Installments	Direct Bill	\$6,001.20	Carrier	9	\$6,001.20
Fiduciary Liability <input checked="" type="checkbox"/> Annual Premium <input type="checkbox"/> Monthly Installments	Agency Bill	Pay In Full	Arthur J. Gallagher	N/A	N/A
Pollution Liability <input checked="" type="checkbox"/> Annual Premium <input type="checkbox"/> Monthly Installments	Agency Bill	Pay In Full	Arthur J. Gallagher	N/A	N/A
Security Risk Management <input checked="" type="checkbox"/> Annual Premium <input type="checkbox"/> Monthly Installments	Agency Bill	Pay in Full	Arthur J. Gallagher	N/A	N/A

Agency Bill = Payments are billed by & due to AJG

Direct Bill = Insurance Carrier will bill you directly



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Marketing Summary

The following markets were approached on your behalf in order to ensure the most competitive quote was secured for your agency's insurance proposal.

Line of Business	Company	Response (Including any Taxes & Fees)
Commercial Package, Educators Legal Liability & Umbrella	Philadelphia Indemnity Insurance Company	Quoted - \$128,607.28
Commercial Package, Educators Legal Liability & Umbrella	American Family Home Insurance Co	Declined – Loss History
Workers Compensation	Republic Indemnity Company of America	Quoted - \$62,388.00
Cyber Liability (\$10K Retention)	Chubb/Ace American Insurance Co	Quoted - \$6,754.00
Cyber Liability (\$10K Retention)	Beazley/Underwriters at Lloyds of London *	Quoted - \$6,897.10
Cyber Liability (\$10K Retention)	Beazley/Underwriters at Lloyds of London *	Quoted - \$7,351.40
Crime	Underwriters at Lloyds of London *	Quoted - \$1,038.54

*Non-Admitted Carrier



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Named Insured Schedule

Line of Business	Named Insured
All Lines of Coverages Included in this Proposal	<ul style="list-style-type: none">Los Angeles Leadership Academy

Note:

Any entity not named in this proposal, may not be an insured entity.
This may include affiliates, subsidiaries, LLC's, partnerships and joint ventures.

Location Schedule

Loc #	Bldg #	Address
1	1	234 East Ave 33 • Los Angeles, CA 90031-1937
1	2	2670 Griffin Avenue • Los Angeles, CA 90031-2311



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Commercial Package - Property

Issuing Company: Philadelphia Indemnity Insurance Company
Proposed Policy Term: 8/1/2021 to 8/1/2022

Coverage Detail

Description		Amount	Valuation	Coins %	Cause of Loss	Ded
Loc # 0	Bldg # 0	Blanket				
Building		\$16,536,382	Agreed Value		Special	\$2,500
Business Personal Property		\$500,000	Agreed Value		Special	\$2,500
Business Income with Extra Expense		\$3,500,000	Agreed Value		Special	72 Hours
Equipment Breakdown		Included				

Description		Amount	Valuation	Coins %	Cause of Loss	Ded
Loc # 1	Bldg # 1	234 East 33, Los Angeles, CA 90031				
Building		\$5,000,000	Agreed Value		Special	\$2,500
Business Personal Property		\$250,000	Agreed Value		Special	\$2,500
Business Income with Extra Expense		\$1,750,000	Agreed Value		Special	72 Hours

Description		Amount	Valuation	Coins %	Cause of Loss	Ded
Loc # 1	Bldg # 2	2670 Griffin Ave, Los Angeles, CA 90031				
Building		\$11,536,382	Agreed Value		Special	\$2,500
Business Personal Property		\$250,000	Agreed Value		Special	\$2,500
Business Income with Extra Expense		\$1,750,000	Agreed Value		Special	72 Hours
Earthquake Sprinkler Leakage		\$300,000				\$50,000



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Additional Coverages include, but are not limited to:

- Property Broadening Endorsement: Elite Property Enhancement: Academic Schools
- Equipment Breakdown Protection Endorsement - PI-ULT – 023 0313

Exclusions include, but are not limited to:

- Flood
- Civil Authority
- Ingress/Egress
- Leasehold Interest
- Water
- Governmental Action
- Utility Services
- War and Military Action
- Delay, loss of use or loss of market
- Wear and Tear
- Rust, Corrosion, Fungus, Decay, Deterioration, Hidden or Latent Defect
- Smog
- Nesting or Infestation
- Voluntary parting with any property
- Collapse
- Pollutants
- Communicable Disease Exclusion
- Employment-Related Practices Exclusion
- Fungi or Bacteria Exclusion
- Exclusion-of Loss Due to Bacteria
- Nuclear Energy Liability Exclusion Endorsement
- Absolute Abuse or Molestation Exclusion



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Commercial Package - Inland Marine

Issuing Company: Philadelphia Indemnity Insurance Company
Proposed Policy Term: 8/1/2021 to 8/1/2022

Coverage Details

Description	Limit of Liability	Deductible
Blanket Computer Exposure	\$354,000	\$1,000
Blanket Monthly Limit of Indemnity	\$25,000	Included
While in Transit	\$10,000	Included
Transfer Between Premises	\$10,000	Included
Temporary within other Premises	\$10,000	Included
Permanently Located at an Employee Residence	\$10,000	Included

Exclusions include, but are not limited to:

- Governmental Action
- Nuclear Hazard
- War and Military Action
- Nuclear Energy Liability Endorsement



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Commercial Package - Commercial Auto

Issuing Company: Philadelphia Indemnity Insurance Company
Proposed Policy Period: 8/1/2021 to 8/1/2022

Coverage Detail

Limits	Symbol(s)	Description
\$1,000,000	1	Liability Combined Single Limit
\$1,000,000	2	Uninsured / Underinsured Motorist Protection - Owned autos subject to a compulsory Uninsured Motorists Law
\$5,000	2	Medical Payments
\$1,000,000	9	Non-Owned Auto Liability
\$1,000,000	8	Hired & Borrowed Auto Liability
\$1,000	7	Hired Auto Physical Damage – Other Than Collision (OTC) Deductible Losses are valued at the least of the cost to: Repair the damaged vehicle; Replace the vehicle with like type or kind; Actual cash value at the time of loss, less deductible
\$1,000	7	Hired Auto Physical Damage – Collision Deductible Losses are valued at the least of the cost to: Repair the damaged vehicle; Replace the vehicle with like type or kind; Actual cash value at the time of loss, less deductible

Schedule of Vehicles

Veh #	Vehicle	Liab	Med Pay	UM	UIM	OTC Ded	Coll Ded
1	2003 Ford Econoline E350 Super, 1FBNE31L13HB2960	X	X	X	X	\$1,000	\$1,000
2	2003 Ford Econoline E350 Super, 1FBSS31L83HB12729	X	X	X	X	\$1,000	\$1,000
3	2018 Blue Bird School Bus / Transit, 1BABLBUA4JF354	X	X	X	X	\$1,000	\$1,000

You must purchase Admitted Coverage at the Mexican Border before taking your vehicles into Mexico. No coverage is provided by this policy.

Exclusions include, but are not limited to:

- Racing
- Asbestos
- Professional Services
- Expected or Intended Injury
- Workers Compensation
- Employee Indemnification and Employer's Liability
- Fellow Employee
- Care, Custody or Control
- Handling of Property
- Movement of Property by Mechanical Device



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- Operations or Complete Operations
- Punitive Damages
- Pollution
- War
- Nuclear Energy Liability Exclusion Endorsement
- Absolute Abuse or Molestation Exclusion

Commercial Auto (Continued)

Commercial Auto policies utilize a set of coverage symbols to stipulate a category of covered autos. One or more symbols are assigned to each coverage purchased indicating which autos that coverage applies to. Please refer to your policy and make certain that you read and understand the various auto symbols and associated descriptions. Specific symbols may apply to either a particular kind of vehicle or the vehicle's ownership status. The symbols could also differ depending upon whether the coverage is for liability or physical damage. Also, in certain circumstances, an insurance company may agree to provide coverage for an auto scenario that is not described in the auto symbols. When this occurs, a unique symbol and related description is used. **If you have any questions regarding the auto symbols or associated descriptions contained in your policy, please contact us.**

Symbol	Description Of Covered Auto Designation Symbols	
1	Any "Auto"	
2	Owned "Autos" Only	Only those "autos" you own (and for Liability Coverage any "trailers" you don't own while attached to power units you own). This includes those "autos" you acquire ownership of after the policy begins.
3	Owned Private Passenger "Autos" Only	Only the private passenger "autos" you own. This includes those private passenger "autos" you acquire ownership of after the policy begins.
4	Owned "Autos" Other Than Private Passenger "Autos" Only	Only those "autos" you own that are not of the private passenger type (and for Liability Coverage any "trailers" you don't own while attached to power units you own). This includes those "autos" not of the private passenger type you acquire ownership of after the policy begins.
5	Owned "Autos" Subject To No-fault	Only those "autos" you own that are required to have no-fault benefits in the state where they are licensed or principally garaged. This includes those "autos" you acquire ownership of after the policy begins provided they are required to have no-fault benefits in the state where they are licensed or principally garaged.
6	Owned "Autos" Subject To Compulsory Uninsured Motorists Law	Only those "autos" you own that because of the law in the state where they are licensed or principally garaged are required to have and cannot reject Uninsured Motorists Coverage. This includes those "autos" you acquire ownership of after the policy begins provided they are subject to the same state uninsured motorists requirement.
7	Specifically Described "Autos"	Only those "autos" described in Item Three of the Declarations for which a premium charge is shown (and for Liability Coverage any "trailers" you don't own while attached to any power unit described in Item Three).
8	Hired "Autos" Only	Only those "autos" you lease, hire, rent or borrow. This does not include any "auto" you lease, hire, rent or borrow from any of your "employees", partners (if you are a partnership), members (if you are a limited liability company) or members of their households.
9	Non-owned "Autos" Only	Only those "autos" you do not own, lease, hire, rent or borrow that are used in connection with your business. This includes "autos" owned by your "employees", partners (if you are a partnership), members (if you are a limited liability company) or members of their households but only while used in your business or your personal affairs.



Commercial Auto - Philadelphia Indemnity Insurance Company Driver Guidelines

MVR Review Criteria:

- I. Any driver with any of the following over the past three years does not meet our underwriting criteria:
 1. More than two moving violations in the past three years.
 2. More than two accidents in the past three years.
 3. More than one accident in ANY one year.
 4. Speeding over 80 mph.

- II. Any driver with ANY of the following are unacceptable (within last three years):
 1. Suspension or revocation for other than failure to pay fines/failure to appears.
 2. Driving under the influence of alcohol or drugs
 3. Careless Driving
 4. Negligent homicide arising out of the use of a motor vehicle
 5. Using a motor vehicle for the commission of a felony
 6. Operating during a period of revocation or suspensions
 7. Aggravated assault with a motor vehicles
 8. Operation of a motor vehicle without owner's authority
 9. Operation a motor vehicle while unlicensed
 10. Speed Contests
 11. Any other criminal use of a motor vehicle

Driver Standards:

1. Acceptable drivers should not be under the age of 21.
2. Driver transporting clients should not be under the age of 25 nor over the age of 70. No more than 25% of drivers should be under the age of 25 nor over the age of 70.
- 2a. Drivers between the ages of 21 and 25 will be considered as long as they meet the following requirements:
 1. No Driving of 15 passenger vans.
 2. Clean MVR provided to company prior to quoting
 3. Valid driver's license in effect for at least three years
 4. Make up less than 25% of total number of drivers
3. Drivers should have appropriate class licenses for driving vans, school busses or larger trucks.
4. Volunteer drivers with less than 5 years' experience should not drive for the organization.
5. Drivers of passenger vans and busses should be paid employees or limited to a very few trained volunteers and should be at least 25 years of age
6. Clients should not be utilized as drivers
7. No driver under age 25 or over age 70 may transport clients



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Commercial General Liability

Issuing Company: Philadelphia Indemnity Insurance Company
 Proposed Policy Period: 8/1/2021 to 8/1/2022
 Policy Form: Occurrence & Claims Made

Coverage Detail

Limits of Liability	Description
\$1,000,000	Each Occurrence Limit
\$1,000,000	Personal and Advertising Injury Limit
\$3,000,000	General Aggregate Limit (other than Products-Completed Operations)
\$3,000,000	Products/completed Operations Aggregate Limit
\$100,000	Rented to you Limit
\$5,000	Medical Expense Limit (Any One Person)
Employee Benefits Liability - Claims Made	
\$1,000,000	- Each occurrence
\$1,000,000	- Aggregate
7/8/2010	- Retroactive Date
Sexual Molestation - Occurrence	
\$1,000,000	- Each occurrence
\$1,000,000	- Aggregate

Additional Coverages include, but are not limited to:

- General Liability Broadening Endorsement: Deluxe Endorsement Schools

Claims Made Policy Provisions (Employee Benefits Liability)

- Policy is written on a Claims Made basis.
- Definition of Claim/Wrongful Act: Clerical or Administrative Error means an unintended error or omission in the administration of a Covered Benefit Plan, including enrolling or failing to enroll employees; keeping records; interpreting rules, regulations, policies and procedures; and giving advice to employees.
- Claim Reporting Provisions: Refer to attached Policy Form
- Extended Reporting Period (ERP) Options Available: Refer to attached Policy Form
- Defense Costs would be provided outside the limit of liability.
- The insurance company would have the duty to defend covered claims. The carrier has the right and obligation to select legal counsel in the event of a claim.
- Punitive/Exemplary Damages are not covered.
- Most Favorable Venue is not covered.



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Forms and Endorsements:

- Commercial General Liability Coverage Part Declaration
- General Liability Schedule
- Commercial General Liability Coverage Form
- Employment-Related Practices Exclusion
- Cap On Losses From Certified Acts Of Terrorism
- Colleges Or Schools (Limited Form)
- Binding Arbitration
- Waiver of Transfer of Rights of Recovery Against Other
- California Changes
- General Liability Deluxe Endorsement: Schools
- Special Events Endorsement

Exclusions include, but are not limited to:

- Communicable Disease Exclusion
- Employment-Related Practices Exclusion
- Fungi or Bacteria Exclusion
- Exclusion-Medical Payments to Children Day Care Center
- Exclusion - Lead Liability
- Exclusion - Asbestos Liability
- Absolute Cyber Liability And Electronic Exclusion

Educators Legal Liability

(Educators Professional, Directors' & Officers' and Employment Practices Liability)

Issuing Company: Philadelphia Indemnity Insurance Company
 Proposed Policy Period: 8/1/2021 to 8/1/2022
 Policy Form: Claims-Made

Coverage Detail

Coverage Part	Shared Limit of Liability	Aggregate Limit	Retention	Retroactive Date
Educators Legal Liability	\$6,000,000	\$6,000,000	\$10,000	7/1/2002
Employment Practices Liability	\$5,000,000	\$5,000,000	\$10,000	7/1/2002
Non-Monetary Defense Expense - Limit	\$100,000	\$300,000	\$10,000	7/1/2002

Forms and Endorsements:

- Commercial Lines Policy Jacket
- Policyholder Notice (Loss Assistance Hotline)
- California Premium Refund Disclosure Notice
- Notice Late/Non-Sufficient Funds/Reinstatement Fee
- Privacy Notice For Commercial Lines
- Common Policy Declarations
- Bell Endorsement
- Crisis Management Enhancement Endorsement
- Educators Professional Select Policy Declarations
- Educators Professional Select Insurance Policy
- Shared Limits Endorsement
- Liberalization Clause
- California Changes - Cancellation And Nonrenewal

Exclusions include, but are not limited to:

- Breach of Contract claims will be **EXCLUDED**, except for employee related contracts. For breach of contract claims not related to employee matters, the company will neither pay to defend the claim nor pay any judgment
- Absolute Cyber Liability And Electronic Exclusion



Umbrella Liability

Issuing Company: Philadelphia Indemnity Insurance Company
 Proposed Policy Term: 8/1/2021 to 8/1/2022
 Policy Form: Follow Form

Coverage Detail

Limits	Description
\$5,000,000	Each Occurrence Limit
\$5,000,000	Personal & Advertising Injury (Any one person or organization)
\$5,000,000	Products Completed Operations Aggregate Limit
\$5,000,000	General Aggregate Limit (except with respect to Auto Liability and Products Completed Operations)
\$10,000	Retained Limit

Underlying Coverages

Policy Type	Carrier	Policy Period	Limits
General Liability / Employee Benefits / Sexual Abuse Per Occurrence Aggregate	Philadelphia Indemnity Insurance Co	8/1/2021 – 8/1/2022	\$1,000,000 \$3,000,000
Automobile Liability Combined Single Limit	Philadelphia Indemnity Insurance Company	8/1/2021 – 8/1/2022	\$1,000,000

All underlying policies shown above must be kept in full force during the term of this policy.

Forms and Endorsements:

- Commercial Umbrella Liability Ins Policy Declarations
- Commercial Umbrella Liability Insurance Policy
- Automobile Liability Follow Form Endorsement
- Employee Benefits Liability Follow Form Endorsement
- Employers Liability - Retained Limits
- Cap On Losses From Certified Acts Of Terrorism
- General Liability Follow Form Endorsement
- Non-Owned Watercraft Amendment
- Access Or Disclosure Of Confidential Info W/Exception
- Recording And Distribution Of Material Or Information
- Absolute Cyber Liability And Electronic Exclusion
- Abusive Conduct Liability Coverage Form Sublimit
- [Aggregate Limit: 5,000,000]
- [Each "Abusive Conduct" Limit: 5,000,000]
- Limit Of Ins Excl Clause Minimum Limit Requirement
- California Changes - Cancellation And Nonrenewal
- California Changes



Exclusions include, but are not limited to:

- Damage to Premises Rented to You
- Employment Related Practices
- Uninsured / Underinsured Motorist
- Nuclear, Chemical and Biological Hazard
- Fungi, Mold or Spores
- Silica or Related Dust
- Insolvency Provision
- Drop Down Provision
- Breach of Contract
- Asbestos
- Pollution
- Directors & Officers Liability Exclusion
- Employers Liability (Stop Gap) Exclusion
- Subsidence Exclusion
- Absolute Liquor Liability Exclusion
- Fungi or Bacteria Exclusion
- Medical Professional Liability
- Lead Liability Exclusion
- Absolute Cyber Liability and Electronic Exclusion
- Silica or Silica Related Dust Exclusion

Option 1 - Cyber Liability

Issuing Company: ACE American Insurance Company
 Proposed Policy Term: 8/1/2021 to 8/1/2022
 Policy Form: Claims-Made

Coverage Detail

Coverage Part	Limit of Liability	Deductible Each & Every Claim
Maximum Single Limit of Insurance	\$1,000,000	\$10,000
Maximum Policy Aggregate Limit of Insurance	\$1,000,000	\$10,000
First Party Insuring Agreement		
Cyber Incident Response Fund	\$1,000,000	\$10,000
Business Interruption Loss and Extra Expense	\$1,000,000	\$10,000 / 18 Hours
Contingent Business Interruption Loss and Extra Expense	150,000	\$10,000 / 24 Hours
Digital Data Recovery	\$1,000,000	\$10,000
Network Extortion	\$1,000,000	\$10,000
Third Party Liability Insuring Agreements		
Cyber Privacy, Network and Security Liability	\$1,000,000	\$10,000
Payment Card Loss	\$1,000,000	\$10,000
Regulatory Proceedings	\$1,000,000	\$10,000
Electronic, social and Printed Media Liability	\$1,000,000	\$10,000

Policy Provisions

- This policy is written on a Claims Made basis.
 - Definition of Claim/Wrongful Act: Refer to attached Policy Form
 - Claim Reporting Provisions: Refer to attached Policy Form
 - Extended Reporting Period (ERP) Options Available: Refer to attached Policy Form
- Retroactive Date: Full Prior Acts
- Pending & Prior Proceedings Date: 8/27/2018
- Defense Costs are inside the limit.
- Punitive/Exemplary Damages are not covered.
- Most Favorable Venue is not covered.



Forms and Endorsements:

- PF48168 1016 Chubb Cyber Enterprise Risk Management Policy Declarations
- ALL20887a 0316 Chubb Producer Compensation Practices & Policies
- PF48260 1016 Policyholder Notice Cyber Services for Loss Mitigation
- PF48259 0219 Policyholder Notice Cyber Services for Incident Response
- PF17914a 0416 U.S. Treasury Department's Office of Foreign Assets Control ("OFAC") Advisory Notice to Policyholders
- ALL21101 1106 Trade Or Economic Sanctions Endorsement
- TR19606e 0820 Policyholder Disclosure Notice Of Terrorism Insurance Coverage
- PF45354 0219 Cap On Losses From Certified Acts Of Terrorism
- TRIA11e 0820 Disclosure Pursuant To Terrorism Risk Insurance Act
- CC1k11i 0218 Signatures
- PF48169 0219 Chubb Cyber Enterprise Risk Management Policy
- PF49494 0219 Extended Period of Attrition Endorsement
- PF49452 0219 Application Amended
- PF48155 0219 Additional Insured - Blanket Pursuant To A Contract -CyberERM
- PF49487 0219 Unincorporated Small Business Endorsement
- PF48148 0916 Control Group Member Redefined - Variable
- PF48160 0219 Period Of Restoration - Fill In
- PF49464 0219 Educational Institutions Endorsement
- PF49491 0219 Conduct Exclusion Amended – Final, Non-Appealable Adjudication
- PF48161 0219 Specified Incident Exclusion
- PF49448 0219 Pollution Exclusion Amended
- PF49445 0219 Duty To Defend A Regulatory Proceeding
- PF48291 0219 Amendatory Endorsement – California

Exclusions include, but are not limited to

- Refer to Policy Form

Option 2 - Cyber Liability

Issuing Company: Underwriters at Lloyd's London
 Proposed Policy Term: 8/1/2021 to 8/1/2022
 Policy Form: Claims-Made

Coverage Detail

Coverage Part	Limit of Liability	Deductible Each & Every Claim
Breach Response		
Notified Individuals	100,000	-
Legal, Forensic & Public Relations Crisis Management	\$1,000,000	\$5,000, \$2,500 for Legal
The Breach Response Limits Above are in Addition to the Policy Aggregate Limit of Liability		
Policy Aggregate Limit of Liability	\$1,000,000	\$10,000
Additional Breach Response Limit	\$1,000,000	\$10,000
First Party Loss		
<i>Business Interruption Loss:</i>		
Resulting from Security Breach	\$1,000,000	\$10,000
Resulting from System Failure	\$1,000,000	\$10,000
<i>Dependent Business Loss:</i>		
Resulting from Dependent Security Breach	\$100,000	\$10,000
Resulting from Dependent System Failure	\$100,000	\$10,000
Cyber Extortion Loss	\$1,000,000	\$10,000
Cyber Recovery Costs	\$1,000,000	\$10,000
Liability		
Data & Network Liability	\$1,000,000	\$10,000
Regulatory Defense & Penalties	\$1,000,000	\$10,000
Payment Card Liabilities & Costs	\$1,000,000	\$10,000
Media Liability	\$1,000,000	\$10,000
eCrime		
Fraudulent Instruction	\$250,000	\$10,000
Funds Transfer Fraud	\$250,000	\$10,000
Telephone Fraud	\$250,000	\$10,000



Other Terms and Conditions:

- Business Operations: Charter schools
- Waiting Period: 8 hours

Policy Provisions

- This policy is written on a Claims Made basis.
 - Definition of Claim/Wrongful Act: Refer to attached Policy Form
 - Claim Reporting Provisions: Refer to attached Policy Form
 - Extended Reporting Period (ERP) Options Available: Refer to attached Policy Form
- Retroactive Date: Full Prior Acts
- Defense Costs are inside the limit.
- Punitive/Exemplary Damages are not covered.
- Most Favorable Venue is not covered.

Forms and Endorsements:

- BSLMUNMA2868 Lloyd's Certificate - No policy language
- LMA9099A CA Surplus Lines Disclosure Statement (Pre Bind)
- LMA9098A CA Surplus Lines Notice (Post Bind)
- NMA1256 Nuclear Incident Exclusion Clause-Liability-Direct (Broad) (U.S.A.)
- NMA1477 Radioactive Contamination Exclusion Clause-Liability-Direct (U.S.A.)
- E02804 032011 ed. Sanction Limitation and Exclusion Clause
- E10602 112017 ed. War and Civil War Exclusion
- E10595 112017 ed. Asbestos, Pollution, and Contamination Exclusion Endorsement
- E11122 012018 ed. Cap on Losses Arising Out of Certified Acts of Terrorism
- E10596 122019 ed. Choice of Law and Service of Suit
 - Choice of Law: *New York*
- E11294 032018 ed. Amend Data Recovery Costs
- E12604 012019 ed. Amend Definition of Data
- E06799 112017 ed. Amend Definition of Fraudulent Instruction
- E07594 112017 ed. Amend Notified Individuals Threshold
- E12698 022019 ed. Amend Other Insurance Clause – Primary With Respect To Breach Response Services And First Party Loss
- E11783 072018 ed. Computer Hardware Replacement Cost
 - Sublimit: *\$100,000*
- E10675 012019 ed. Contingent Bodily Injury With Sublimit Endorsement
 - Sublimit: *\$250,000*
- E12968 052019 ed. CryptoJacking Endorsement
 - Sublimit: *\$100,000*
 - Retention: *To Match Elected Retention*
- E11290 032018 ed. GDPR Cyber Endorsement
- E11848 072018 ed. Invoice Manipulation Coverage
 - Limit: *\$100,000*
 - Retention: *To Match Elected Retention*
- E10944 032019 ed. Post Breach Remedial Services Endorsement
- E13038 062019 ed. Reputation Loss
 - Limit: *\$1,000,000*



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- Retention: *To Match Elected Retention*
- E12967 052019 ed. Voluntary Shutdown Coverage
- E06928 082020 ed. Policyholder Disclosure Notice of Terrorism Insurance Coverage
- E13915 052020 ed. Employee Device Endorsement



Commercial Crime

Issuing Company: Underwriters at Lloyd's, London (100% Syndicate 3624)
 Proposed Policy Period: 8/1/2021 to 8/1/2022
 Coverage Form: Loss Discovered

Coverage Detail

Subject	Blanket or Schedule	Amount	Deductible
Coverage A: Fidelity:		-	
Employee Theft	Blanket	\$1,000,000	\$5,000
ERISA (Limit Applies Per Plan)	Blanket	\$1,000,000	N/A
Third Parties' Property	Blanket	\$1,000,000	\$5,000
Coverage B: Forgery or Alteration		-	
Checks	Blanket	\$1,000,000	\$5,000
Payment Cards	Blanket	\$1,000,000	\$5,000
Counterfeit	Blanket	\$1,000,000	\$5,000
Coverage C: Inside and Outside Loss		-	
Inside the Premises	Blanket	\$1,000,000	\$5,000
Outside the Premises	Blanket	\$1,000,000	\$5,000
Coverage D: Tech Fraud			
Computer	Blanket	\$1,000,000	\$5,000
Funds Transfer	Blanket	\$1,000,000	\$5,000
Cyber Deception	Blanket	\$150,000	\$5,000
Claims Expenses	Blanket	\$150,000	N/A

Rate Basis:

Average Daily Attendance (ADA)	Rate
770	\$1.18 per student

Forms and Endorsements:

- Program Policy Endorsement - E999.2
- Duties in the Event of Loss Amended - E998.2
- Blanket Loss Payable Endorsement - CSUCRI E1445 CW (07/17)
- Loss Payable Endorsement - CSUCRI E1422 CW (07/17)
- Lloyds Syndicate (3624) Endorsement - E2642.1
- Amend Definition of Executive Employee Endorsement (Selected Coverage) - CSUCRI E1473 CW (07/17)
- Economic And Trade Sanctions Policyholder Notice - INT N001 CW 01 09, INT N098 CW (03/16)
- Policyholder Notice Complaints or Comments - INT N099 CW (03/16)
- General Terms and Conditions - CSU P0001S CW (07/17)
- Crime Coverage Part - CSUCRI P0001A CW (07/17)



Exclusions include, but are not limited to:

- Acts of Employees Learned of by You Prior to the Policy Period
- Confidential Information
- Governmental Action
- Indirect Loss
- Legal Fees, Costs, and Expenses
- Inventory Shortages
- Transfer or Surrender of Property
- Voluntary Parting of Title to or Possession of Property
- War and Civil War Exclusion Endorsement - CSU E2624 CW (07/17)
- Nuclear Incident Exclusion Clause-Liability-Direct (Broad) Endorsement - CSU E2507 CW (07/17)



Security Risk Management

Issuing Company: Houston Casualty Company
 Proposed Policy Term: 8/1/2021 to 8/1/2022
 Policy Form: Occurrence

Coverage Detail

Coverage Part	Limit / Sublimit
Limit of Liability for Insured Losses:	-
Ransom Lost	\$1,000,000
Personal Belongings	\$10,000
Transit	\$1,000,000
Legal Liability	\$1,000,000
Additional Expenses	\$1,000,000
Crisis Response Fees	Unlimited
Accidental Death & Dismemberment Section:	-
Maximum Benefit Per Insured Person	\$250,000
Insured Event Aggregate	\$1,250,000

Benefits per Insured Person:

Description of Loss:	% of Maximum Benefit
Death	100%
Loss of Limb	100%
Loss of Sight	100%
Loss of Speech	100%
Permanent Total Disability	100%
Mutilation	50%

Additional Coverages:

Description	Limit
Additional Covered Event Expenses - Threat Response Expense:	
Limit of Liability Per Threat	\$100,000
Indemnity Period	90 Days
Disappearance & Investigation Expense:	
Limit of Liability Per Event	\$150,000
Indemnity Period	90 Days
Waiting Period	48 Hours
Additional Coverage Endorsements - Loss of Earnings:	
Limit Per Insured Event	\$1,000,000
Indemnity Period	90 Days
Waiting Period	6 Hours
Travel Security Evacuation:	
Limit Per Event	\$500,000
Annual Aggregate Limit	\$1,000,000
Per Person Sublimit	\$25,000



Disaster Evacuation:	
Limit - Per Event	\$250,000
Annual Aggregate Limit	\$1,000,000
Per Person Sublimit	\$25,000
Child Abduction:	
Per Insured Event	\$1,000,000
Workplace Violence:	
Limit - Per Event	\$1,000,000
Annual Aggregate	\$1,000,000
Accidental Death and Dismemberment:	
Per Person	\$250,000
Per Event	\$1,250,000

Description	Number of Total
Total Student Count or Enrollment	770
Total Faculty/Staff Count	87

Exclusions include, but are not limited to

- The surrender of Personal Belongings at the time and location where an Express Kidnapping, Kidnapping, Hijacking, or Detention first occurs.
- The surrender of a Ransom:
 - That is being carried by, transported by or otherwise in the possession of an Insured Person at the time an Express Kidnapping, Kidnapping, Hijacking or Detention first occurs; or
 - At the location where an Express Kidnapping, Kidnapping, Hijacking or Detention first occurs, unless brought to such location for the sole purpose of conveying a previously communicated Ransom demand.
- Any Express Kidnapping, Kidnapping, Hijacking, or Extortion as a result of fraudulent, dishonest or criminal act(s) by an Insured Person or authorized representative (whether acting alone or in collusion with others) unless the person authorizing the Ransom payment had, prior to payment, made every reasonable attempt to determine that the Ransom demand or threat was genuine.
- As respects coverage for Recall Expenses, the Company shall have no liability for bodily injury, sickness, disease, or death of any person or animal, or damage to or destruction of any property, including loss of use thereof, arising out of the use or disposal of products manufactured or distributed by the Insured.
- Any Detention resulting from:
 - Any violation or alleged violation of the criminal laws of the host country by the Insured, provided that said violation would also be considered a violation of the laws of the country in which the Insured's headquarters are located, had said violation or alleged violation been committed there;
 - Any violation or alleged violation of the criminal laws of the host country by the Insured Person, provided that said violation would also be considered a violation of the laws of the country in which the Insured Person is a national, had said violation or alleged violation been committed there; or
 - Failure of the Insured or an Insured Person to maintain and possess duly authorized and issued required documents and visas.
 - However, this exclusion does not apply if the Company determines that such allegations were intentionally false, fraudulent and malicious and made solely to achieve a political, propaganda, and/or coercive effect upon or at the expense of the Insured or an Insured Person.



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Workers Compensation

Issuing Company: Republic Indemnity Company of America
Proposed Policy Term: 8/1/2021 to 8/1/2022

Coverage Detail

Limits	Description
\$1,000,000	Employers Liability: Each Accident
\$1,000,000	Employers Liability: Disease – Policy Limit
\$1,000,000	Employers Liability: Disease – Each Employee
As Required by Law for Covered States	Workers Compensation: Statutory Benefit

Description	Expiring Year	Renewal Year
Experience Modification Factor	168%	139%
Total Payrolls	\$5,943,419	\$5,943,411

Billing / Audit Information

Deposit Amount	\$6,001.20
Payment Plan	9 Installments of \$6,001.20 Each
Billing Plan	Direct Bill
Audit Frequency	Subject to Annual Final Audit

Locations & Classifications

Loc #	State	Class Code	Categories, Duties	Estimated Payroll	Base Rate Per \$100	Net Rate* Per \$100
1	CA	8875(1)	Public Colleges or Schools – All Employees – Including Cafeteria, Clerical Employees and Outside Salesperson	\$5,943,411	1.06	0.98

*Net rate calculation includes Experience Modification Factor and any credits/debits but does not include any taxes and fees. The net rate calculation is an approximation and may differ slightly from the actual rate. Net Rate differs from Interim Rate.

Estimated payroll **should include** wages, salaries, commissions, cash payments to subcontractors, bonuses, vacation/holiday/sick pay, straight pay for overtime hours, market value for lodging provided, market value of gifts, and all other substitutes for money. **Do not include** overtime pay in excess of straight pay for the employee or wages of subcontractors that provide you with a valid license and certificate of workers' compensation coverage.

Paid officers are subject to special rules regarding their payroll. Volunteer(s) and donated labor is NOT covered by Workers' Compensation insurance unless specifically added by endorsement.

Workers Compensation Policy Provisions/Exclusions

- Bodily Injury by Accident must occur during the policy period.
- Bodily Injury by Disease must be caused by or aggravated by the conditions of employment. The employee's last day of exposure to the conditions causing or aggravating such bodily injury by disease must occur during the policy period.
- Since there are no policy exclusions in **Part 1 of any Workers' Compensation Policy**, the determination by the carrier about the compensability of a particular type of injury or employee status becomes a claims matter. For example, if a carrier denies a claim for an employee's for self inflicted injury, the insured still has workers' compensation coverage for any associated indemnity, medical or expenses incurred in defending the claim. In a situation involving employee status, again the insured would have coverage under the policy even if the claim were denied (per LC 3352).
- With the above in mind, although there are no exclusions under Part One of any Workers' Compensation policy, under California WC law are (1) those who fall outside the definition of "employee" listed below, and (2) those types of injuries listed below are not intended to be covered:
 - Domestic service employment by the parent, spouse, or child of the employee (3352(a))
 - Domestic service employment when the employee worked less than 52 hours or earned less than \$100 in wages from the employer during the 90 calendar days prior to injury (3352(h))
 - Performance of services in return for aid or sustenance from any religious, charitable, or relief organization (3352(b)) Independent contractors
 - Illegally employed minors under 16 years of age
 - Intentionally self-inflicted injuries
 - Injuries that are caused by the intoxication of the injured employee with alcohol or the unlawful use of a controlled substance, injuries arising out of an altercation in which the injured employee was the initial physical aggressor, and injures caused by the commission of a crime by the employee (3600(a.4–8)).
 - Injuries arising out of voluntary participation in any off-duty recreational activity are not compensable, except where the activity is expressly or by implication required by the employment (3600(a.9)).
 - When the claim for compensation is filed after notice of termination or layoff, compensation is payable only when certain criteria have been met (3600(a.10)) (3208.3(e)).
 - To be compensable, a psychiatric injury must be a mental disorder that causes disability or the need for medical treatment, diagnosed in accordance with procedures set forth in section 139.2(j.4). Also, the employee must demonstrate that the actual events of employment were a predominant (51 percent or more) cause of the injury, except that, in the case of injuries resulting from being a victim of a violent act or from direct exposure to a significant violent act, the employee must demonstrate that the actual events of employment were a substantial cause of the injury.
 - Psychiatric injuries resulting from lawful, nondiscriminatory, good faith personnel actions are not compensable (3208.3)



Workers Compensation Policy Provisions/Exclusions (Continued)

- **Employers Liability Exclusions:**
 - Liability assumed under a contract
 - Punitive or exemplary damages
 - Bodily injury to an employee while employed in violation of law with your actual knowledge or the actual knowledge of any of your executive officers
 - Bodily injury intentionally caused or aggravated by you
 - Bodily injury occurring outside the United States of America, its territories or possessions, and Canada. This exclusion does not apply to bodily injury to a citizen or resident of the United States of America or Canada who is temporarily outside these countries.
 - Damages arising out of coercion, criticism, demotion, evaluation, reassignment, discipline, defamation, harassment, humiliation, discrimination against or termination of any employee, or any personnel practices, policies, acts or omissions
 - Bodily injury to any person in work subject to the Longshore and Harbor Workers' Compensation Act (33 USC Sections 901-950), the Nonappropriated Fund Instrumentalities Act (5 USC Sections 8171-8173), the Outer Continental Shelf Lands Act (43 USC Sections 1331-1356), the Defense Base Act (42 USC Sections 1651-1654), the Federal Coal Mine Health and Safety Act of 1969 (30 USC Sections 901-942), any other federal workers or workmen's compensation law or other federal occupational disease law, or any amendments to these laws
 - Bodily injury to any person in work subject to the Federal Employers' Liability Act (45 USC Sections 51-60), any other federal laws obligating an employer to pay damages to an employee due to bodily injury arising out of or in the course of employment, or any amendments to those laws.

Appendix – Independent Contractors vs. Employees

The question of whether a worker is an independent contractor or an employee is not easily answered. Merely agreeing with someone on independent contractor status does not make it so. Also, California workers' compensation laws relating to an employee versus contractor status are different from the laws applied to this question by other state and federal agencies.

Contrary to what you might think, the mere existence of a written employment contract or a lease will not establish an independent contractor relationship. For example, suppose you are a contractor and you hire a subcontractor with employees for a specific task. The subcontractor or their employee is injured on the job. Are you liable for workers' compensation insurance? The answer is YES if the subcontractor is not licensed. The courts have held that a subcontractor can only be considered an independent contractor if he/she is licensed. As required by Chapter 9 of Division 3 of the Business Profession code, if a subcontractor is unlicensed and performing license-required work, the subcontractor is an employee of the contractor. In addition, you could be held liable for workers' compensation benefits if the employee of any uninsured subcontractor is injured while working on a project with you.

Not all occupations have licenses like the construction industries. California courts and state agencies typically use a number of tests to determine whether an individual is an employee or an independent contractor. No single test is the sole determining factor. However, a crucial factor in determining employment status is the right to direct and control. If you have the right, whether or not that right is exercised, the courts have routinely decided that the Independent contractor is actually your employee (even if the person is licensed). Some of the other tests used are:

- Whether the person performing the service has independently chosen the burdens and benefits of self-employment
- Whether the person performing the service is engaged in a distinct occupation or business
- The skill required in the particular occupation
- Whether the employer or the person performing the service supplies the instrumentalities, tools and place of work
- Whether the person performing the service has the right to hire and terminate others
- The right to terminate the relationship at will

Remember this list is not exhaustive, and the answer to any single test is not the determining factor. If certain jobs require a license; insist on seeing the license and retain a copy for your records. Contact the Contractors State License Board to verify that the license is valid for the type of work you are contracting and that the person presenting it is listed on the license records. Obtain original Certificates of Workers' Compensation Insurance addressed to you from all contractors and subcontractors who have employees or who, in turn, subcontract any portion of their work. If the job does not require a license or if you are not sure of the status of a worker please contact our office and speak to a representative.

Coverage Considerations

Coverages are highlighted here to review available coverages which you should consider. These coverages are included in the coverage section of this proposal only if quoted and highlighted as covered. A proposal for any of the following coverages can be provided. The recommendations and considerations summarized in this section are not intended to identify all exposures. If Gallagher does not handle your complete insurance program; these recommendations only reflect items within our scope of responsibility.

Automobile	<input type="checkbox"/> Drive-Other Car <input type="checkbox"/> Auto Loan Lease Gap Coverage	<input type="checkbox"/> Waiver of Collision Deductible <input type="checkbox"/> Non-Owned and Hired Auto
Equipment Breakdown	<input type="checkbox"/> Demolition <input type="checkbox"/> Increased Cost of Construction <input type="checkbox"/> Property Damage	<input type="checkbox"/> Increased Time to Rebuild <input type="checkbox"/> Utility Service Interruption
General Liability	<input type="checkbox"/> Pollution Liability for Hostile Fire <input type="checkbox"/> Liquor Liability <input type="checkbox"/> Employee Benefits Liability	<input type="checkbox"/> Faculty Liability / Corporal Punishment <input type="checkbox"/> Stop-Gap
Crime	<input type="checkbox"/> Employee Dishonestly limit at least 10% of Plan Asset Fund <input type="checkbox"/> Funds Transfer Fraud	<input type="checkbox"/> Credit Card Transactions <input type="checkbox"/> Social Engineering / Cyber Deception
Executive Package	<input type="checkbox"/> Directors & officers Liability <input type="checkbox"/> Employment Practices Liability <input type="checkbox"/> Fiduciary Liability	<input type="checkbox"/> Wage & Hour Defense Costs <input type="checkbox"/> Workplace Violence <input type="checkbox"/> Third Party Liability
Property	<input type="checkbox"/> Agreed Amount <input type="checkbox"/> Demolition Cost <input type="checkbox"/> "Green" Coverage – Enhanced energy efficient or environmentally-preferable or sustainable methods in the rebuilding design and construction	<input type="checkbox"/> Fences, Signs, Outdoor Equipment, and Playground Equipment <input type="checkbox"/> Windstorm; Flood; Earthquake or Earthquake Sprinkler Leakage Perils <input type="checkbox"/> Water Backup of Sewers or Drains <input type="checkbox"/> Earthquake Sprinkler Leakage <input type="checkbox"/> Increased Cost of Construction
Umbrella/Excess	<input type="checkbox"/> Abuse, Professional, Employee Benefits Liability, Employers Liability as Underlying Coverages	<input type="checkbox"/> Increased Limits
Other Coverage Considerations	<input type="checkbox"/> Workers Compensation <input type="checkbox"/> Cyber Risk <input type="checkbox"/> Environmental Pollution Liability <input type="checkbox"/> Aviation <input type="checkbox"/> Fiduciary Liability <input type="checkbox"/> Foreign Exposures <input type="checkbox"/> Kidnap & Ransom <input type="checkbox"/> Earthquake	<input type="checkbox"/> Builders Risk and Owners Contractors Protective Liability (OCP) <input type="checkbox"/> Terrorism <input type="checkbox"/> Accidental Death & Dismemberment <input type="checkbox"/> International Travel <input type="checkbox"/> Employee Benefit Plans <input type="checkbox"/> Flood

Carrier Ratings and Admitted Status

Carrier	A.M. Best's Rating & Financial Size Category*	Admitted/Non-Admitted**
Philadelphia Indemnity Insurance Company	A++ XV	Admitted
Ace American Insurance Company	A++ XV	Admitted
Certain Underwriters at Lloyd's of London (Beazley)	A XV	Non-Admitted
Underwriters at Lloyd's of London (100% Syndicate 3624)	A XV	Non-Admitted
Houston Casualty Company	A- IX	Non-Admitted
Republic Indemnity Company of America	A+ X	Admitted

*Gallagher companies use A.M. Best rated insurers and the rating listed above was verified on the date the proposal document was created.

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A Best's Financial Strength Rating is an independent opinion of an insurer's financial strength and ability to meet its ongoing insurance policy and contract obligations. It is not a warranty of a company's financial strength and ability to meet its obligations to policyholders. Best's Credit Ratings™ are under continuous review and subject to change and/or affirmation. For the latest Best's Credit Ratings™ and Guide to Best's Credit Ratings, visit the A.M. Best website at <http://www.ambest.com/ratings>.

**If coverage placed with a non-admitted carrier, it is doing business in the state as a surplus lines or non-admitted carrier, and is neither subject to the same regulations as an admitted carrier nor do they participate in any state insurance guarantee fund.

Gallagher companies make no representations and warranties concerning the solvency of any carrier, nor does it make any representation or warranty concerning the rating of the carrier which may change.

Bindable Quotations & Compensation Disclosure Schedule

Coverage	Carrier Name	Wholesaler, MGA or Intermediary Name ¹	Estimated Annual Premium ²	Comm % or Fee ³	Gallagher U.S. owned Wholesaler, MGA or Intermediary %
Package	Philadelphia Indemnity Insurance Company	N/A	\$64,563 + \$5.28 Taxes/Fees	15%	N/A
Educators Legal Liability	Philadelphia Indemnity Insurance Company	N/A	\$54,448	15%	N/A
Umbrella Liability	Philadelphia Indemnity Insurance Company	N/A	\$9,591	15%	N/A
Cyber Liability (\$10K Retention)	ACE American Insurance Company	N/A	\$6,754	18%	N/A
Cyber Liability (\$10K Retention)	Underwriters at Lloyd's London (Beazley)	Risk Placement Insurance Services	\$6,680 + \$217.20 SL Taxes/Fees	12.5%	7.5%
Cyber Liability (\$5K Retention)	Underwriters at Lloyd's London (Beazley)	Risk Placement Insurance Services	\$7,120 + \$231.40 SL Taxes/Fees	12.5%	7.5%
Crime	Underwriters at Lloyd's, London (100% Syndicate 3624)	Scholastic First Insurance (Arthur J. Gallagher & Co)	\$909 + \$29.54 Tax/Fee	15%	5% + \$100 RPG Fee
Security Risk Management	Houston Casualty Company	Scholastic First Insurance (Arthur J. Gallagher & Co)	\$2,214 + \$71.96 Tax/ Fee	20%	10% + \$100 RPG Fee
Workers Compensation	Republic Indemnity Co of America	N/A	\$60,012 + \$2,376 Assessments	12%	N/A



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1. We were able to obtain more advantageous terms and conditions for you through an intermediary/wholesaler.
2. If the premium is shown as an indication: The premium indicated is an estimate provided by the market. The actual premium and acceptance of the coverage requested will be determined by the market after a thorough review of the completed application.
* A verbal quotation was received from this carrier. We are awaiting a quotation in writing.
3. The commission rate is a percentage of annual premium excluding taxes & fees.
* Gallagher is receiving ___% commission on this policy. The fee due Gallagher will be reduced by the amount of the commissions received.

Proposal Disclosures

IMPORTANT: The proposal and/or any executive summaries outline certain terms and conditions of the insurance proposed by the insurers, based on the information provided by your company. The insurance policies themselves must be read to fully understand the terms, coverages, exclusions, limitations and/or conditions of the actual policy contract of insurance. Policy forms will be made available upon request. We make no warranties with respect to policy limits or coverage considerations of the carrier.

We will not be operating in a fiduciary capacity, but only as your broker, obtaining a variety of coverage terms and conditions to protect the risks of your enterprise. We will seek to bind those coverages based upon your authorization; however, we can make no warranties in respect to policy limits or coverage considerations of the carrier. Actual coverage is determined by policy language, so read all policies carefully. Contact us with questions on these or any other issues of concern.

TRIA/TRIPRA Disclaimer – If this proposal contains options to purchase TRIA/TRIPRA coverage, the proposed TRIA/TRIPRA program may not cover all terrorism losses. While the amendments to TRIA eliminated the distinction between foreign and domestic acts of terrorism, a number of lines of coverage excluded under the amendments passed in 2005 remain excluded including commercial automobile, burglary and theft insurance; surety insurance, farm owners multiple perils and professional liability (although directors and officers liability is specifically included). If such excluded coverages are required, we recommend that you consider purchasing a separate terrorism policy. Please note that a separate terrorism policy for these excluded coverages may be necessary to satisfy loan covenants or other contractual obligations. TRIPRA includes a \$100 billion cap on insurers' aggregate liability.

The TRIPRA program increases the amount needed in total losses by \$20 million each calendar year before the TRIPRA program responds from the 2015 trigger of \$100 million to \$200 million by the year 2022. TRIPRA is set to expire on December 31, 2022. There is no certainty of extension, thus the coverage provided by your insurers may or may not extend beyond December 31, 2022. In the event you have loan covenants or other contractual obligations requiring that TRIA/TRIPRA be maintained throughout the duration of your policy period, we recommend that a separate "Stand Alone" terrorism policy be purchased to satisfy those obligations.

Gallagher does not provide actuarial services or actuarial estimates of rate levels or rate methodology. In the event that we provide suggestions regarding the establishment of rates, premiums, or retention/deductible amounts, that advice is based solely on various insurance industry standards and does not constitute an actuarial evaluation or opinion. We recommend that you contract with a certified actuary for a more precise evaluation and recommendation for rates and overall rating methodology.

The proposal of insurance features policies which contain cancellation provisions to refund premium other than on a pro-rata basis for such occurrences including but not limited to non-payment of premium (short rate penalty provisions). At your request we can detail the terms of such cancellation provisions.

This proposal of insurance features insurance policies which contain cancellation provisions and/or cancellation penalties/fees which refund premium other than on a pro-rata basis. The insurance carrier's assessment of such cancellation fees are detailed in this proposal for any line of coverage where the proposed insurer is applying such fees.

Compensation Disclosure

1. Gallagher Companies are primarily compensated from the usual and customary commissions, fees or, where permitted, a combination of both, for brokerage and servicing of insurance policies, annuity contracts, guarantee contracts and surety bonds (collectively “insurance coverages”) handled for a client’s account, which may vary based on market conditions and the insurance product placed for the client.
2. In placing, renewing, consulting on or servicing your insurance coverages, Gallagher companies may participate in contingent and supplemental commission arrangements with intermediaries and insurance companies that provide for additional compensation if certain underwriting, profitability, volume or retention goals are achieved. Such goals are typically based on the total amount of certain insurance coverages placed by Gallagher with the insurance company, not on an individual policy basis. As a result, Gallagher may be considered to have an incentive to place your insurance coverages with a particular insurance company. If you do not wish to have your commercial insurance placement included in consideration for additional compensation, contact your producer or service team for an Opt-out form.
3. Gallagher Companies may receive investment income on fiduciary funds temporarily held by them, or from obtaining or generating premium finance quotes, unless prohibited by law.
4. Gallagher Companies may also access or have an ownership interest in other facilities, including wholesalers, reinsurance intermediaries, captive managers, underwriting managers and others that act as intermediaries for both Gallagher and other brokers in the insurance marketplace some of which may earn and retain customary brokerage commission and fees for their work.

If you have specific questions about any compensation received by Gallagher and its affiliates in relation to your insurance placements, please contact your Gallagher representative for more details.

In the event you wish to register a formal complaint regarding compensation Gallagher receives from insurers or third-parties, please contact Gallagher via e-mail at Compensation_Complaints@ajg.com or by regular mail at:

Chief Compliance Officer
Gallagher Global Brokerage
Arthur J. Gallagher & Co.
2850 Golf Rd.
Rolling Meadows, IL 60008



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Appendix

The following documents are attached to this proposal for your reference:

- GL - Employee Benefit Liability - Specimen Policy form and any applicable Endorsements
- Educators Legal Liability - Specimen Policy form and any applicable Endorsements
- Excess Liability GLX & ELX - Specimen Policy form and any applicable Endorsements
- Fiduciary Liability - Specimen Policy form and any applicable Endorsements
- Cyber Liability - Specimen Policy form and any applicable Endorsements